

THE GROUP'S FINANCIAL HIGHLIGHTS

ECONOMIC FIGURES (THSD EUROS)	2020	%	2019	%	2018 (*)	%
Revenue	1,250,191	100.0	1,182,528	100.0	1,035,793	100.0
Gross operating income	207,936	16.6	191,307	16.2	144,836	14.0
Operating income	169,531	13.6	155,324	13.1	132,410	12.8
Income before taxes	162,054	13.0	161,419	13.7	139,217	13.4
Group net income	123,598	9.9	113,858	9.6	99,913	9.6

FINANCIAL FIGURES (THSD EUROS)	2020	2019	2018 (*)
Group shareholders' equity	675,039	583,722	485,297
Non-controlling interest	918	3,339	1,315
Total assets	1,506,568	1,307,913	1,076,104
Net working capital	(21,565)	74,317	145,288
Net invested capital	517,296	482,030	420,060
Cash flow	229,028	202,793	119,835
Net financial position	158,661	105,031	66,552

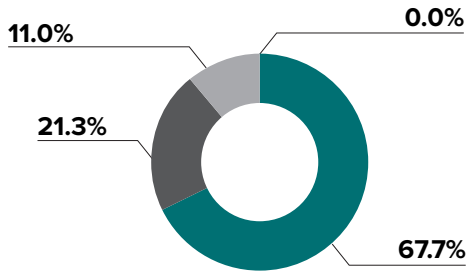
DATA PER SHARE (EUROS)	2020	2019	2018
Number of shares	37,411,428	37,411,428	37,411,428
Operating income per share	4.53	4.15	3.54
Net income per share	3.30	3.04	2.67
Cash flow per share	6.12	5.42	3.20
Shareholders' equity per share	18.04	15.60	12.97

OTHER INFORMATION	2020	2019	2018
Number of employees	9,059	8,157	7,606

(*) Reply applied the new Accounting Standard IFRS 16 prospectively from January 1, 2019 without restatement of 2018 comparative data.

REVENUES BY REGION^(*)

2020



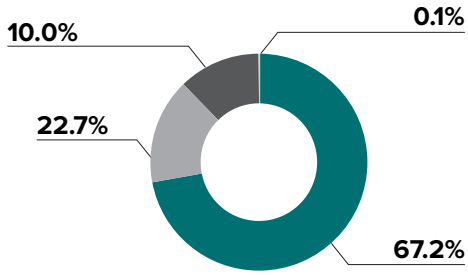
- Region 1
- Region 2
- Region 3
- IoT Incubator

(*) Region 1:
ITA, USA,
BRA, POL,
ROU, CHN
(Nanjing)

Region 2:
DEU, CHE,
CHN (Beijing),
HRV

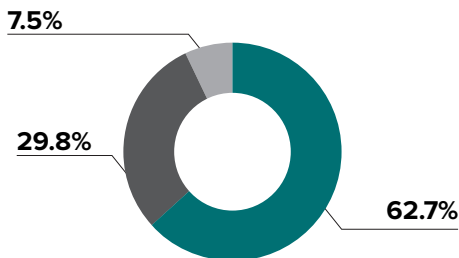
Region 3:
GBR, LUX,
BEL, NLD,
FRA, BLR

2019



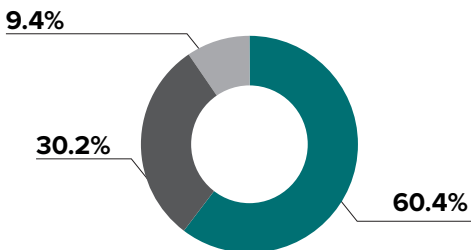
REVENUES BY BUSINESS LINES

2020



- Technologies
- Applications
- Processes

2019



TREND IN KEY ECONOMIC INDICATORS

