

THE GROUP'S FINANCIAL HIGHLIGHTS

ECONOMIC FIGURES (THSD EUROS)	2018	%	2017	%	2016	%
Revenue	1,035,793	100.0	884,434	100.0	780,739	100.0
Gross operating income	144,836	14.0	123,244	13.9	106,417	13.6
Operating income	132,410	12.8	113,873	12.9	99,594	12.8
Income before taxes	139,217	13.4	110,310	12.5	97,405	12.5
Group net income	99,913	9.6	77,871	8.8	67,544	8.7

FINANCIAL FIGURES (THSD EUROS)	2018	2017	2016
Group shareholders' equity	485,297	401,404	337,017
Non controlling interest	1,315	668	520
Total assets	1,076,104	871,154	770,575
Net working capital	145,288	167,870	160,404
Net invested capital	420,060	345,041	308,779
Cash flow	119,835	73,202	79,497
Net financial position	66,552	57,030	28,758

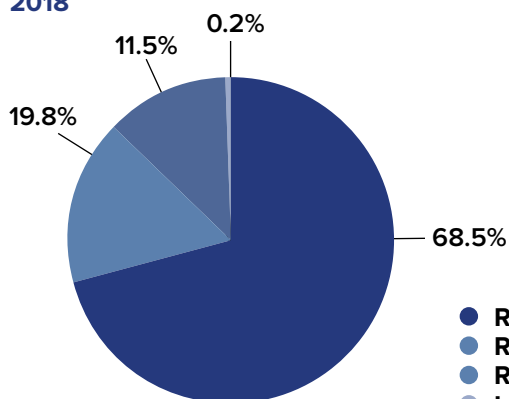
DATA PER SHARE ⁽¹⁾ (EUROS)	2018	2017	2016
Number of shares	37,411,428	37,411,428	37,411,428
Operating income per share	3.54	3.04	2.66
Net income per share	2.67	2.08	1.81
Cash flow per share	3.20	1.96	2.12
Shareholders' equity per share	12.97	10.73	9.00

OTHER INFORMATION	2018	2017	2016
Number of employees	7,606	6,456	6,015

⁽¹⁾ For 2016 the number of shares were redetermined following the Stock split resolved by the Extraordinary Meeting held on 13 September 2017, through the allotment of four (4) new ordinary shares per each ordinary shares owned.

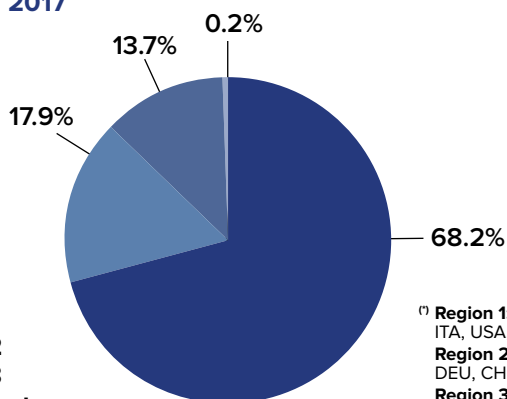
REVENUES BY REGION (*)

2018



- Region 1
- Region 2
- Region 3
- IoT Incubator

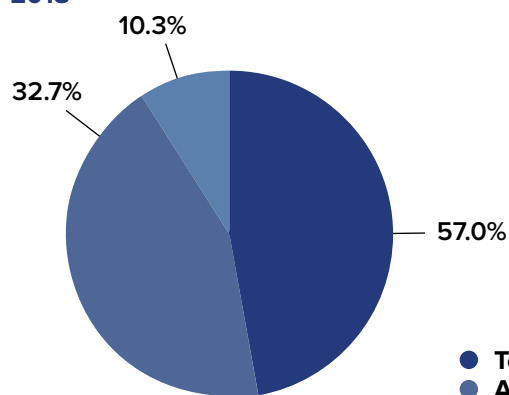
2017



- (*) **Region 1:**
ITA, USA, BRA, POL, ROU
Region 2:
DEU, CHE, CHN, HRV
Region 3:
GBR, LUX, BEL, NLD, FRA, BLR

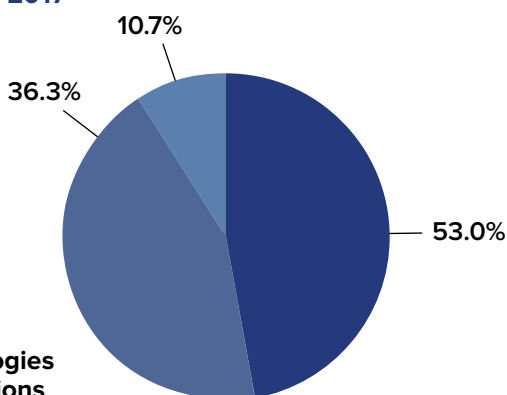
REVENUES BY BUSINESS LINES

2018



- Technologies
- Applications
- Processes

2017



TREND IN KEY ECONOMIC INDICATORS

(THOUSAND EUROS)

