

THE GROUP'S FINANCIAL HIGHLIGHTS

ECONOMIC FIGURES (THSD EUROS)	2017	%	2016	%	2015	%
Revenue	884,434	100.0	780,739	100.0	705,601	100.0
Gross operating income	123,244	13.9	106,417	13.6	98,736	14.0
Operating income	113,873	12.9	99,594	12.8	90,558	12.8
Income before taxes	110,310	12.5	97,405	12.5	88,930	12.6
Group net income	77,871	8.8	67,544	8.7	56,748	8.0

FINANCIAL FIGURES (THSD EUROS)	2017	2016	2015
Group shareholders' equity	401,404	337,017	295,425
Non controlling interest	668	520	653
Total assets	871,154	770,575	700,745
Net working capital	167,870	160,404	162,566
Net invested capital	345,041	308,779	267,893
Cash flow	73,202	79,497	44,334
Net financial position	57,030	28,758	28,186

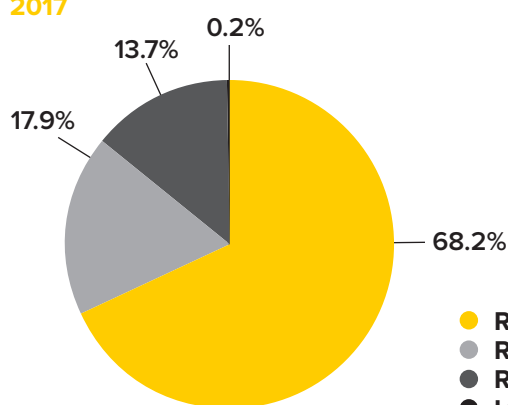
DATA PER SHARE (EUROS) ⁽¹⁾	2017	2016	2015
Number of shares	37,411,428	37,411,428	37,411,428
Operating income per share	3.04	2.66	2.42
Net income per share	2.08	1.81	1.52
Cash flow per share	1.96	2.12	1.19
Shareholders' equity per share	10.73	9.00	7.90

OTHER INFORMATION	2017	2016	2015
Number of employees	6,456	6,015	5,245

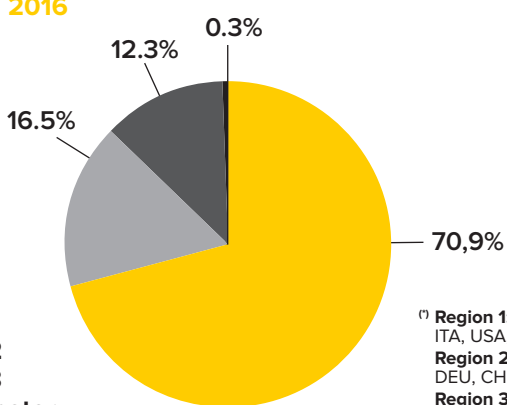
⁽¹⁾ For 2016 and 2015 the number of shares were redetermined following the Stock split resolved by the Extraordinary Meeting held on 13 September 2017, through the allotment of four (4) new ordinary shares per each ordinary shares owned.

REVENUES BY REGION ^(*)

2017



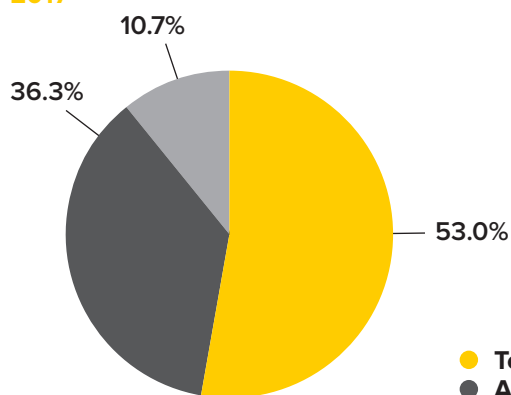
2016



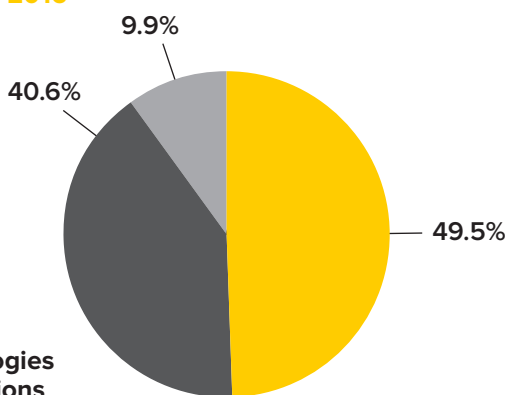
^(*) **Region 1:**
ITA, USA, BRA, POL, ROU
Region 2:
DEU, CHE, CHN, HR
Region 3:
GBR, LUX, BEL, NLD, FRA, BLR

REVENUES BY BUSINESS LINES

2017



2016



TREND IN KEY ECONOMIC INDICATORS (THOUSAND EUROS)

